

SPAY-NEUTER ASSISTANCE PROGRAM, INC.

ANNUAL REPORT FY2010

(1 July 2009 – 30 June 2010)



Stop The Cycle.



SNAP MISSION

To prevent the suffering and death of cats and dogs due to overpopulation and preventable diseases, especially in low-income areas.



Awards for Excellence
Pinnacle Winner
2009



Awards for Excellence
Winner of Distinction
2008 2009 2010

CURRENT PROGRAMS

- **Houston Mobile Clinic Project**, providing free sterilizations to cats and dogs of indigent families in Harris County, Texas, and serving Liberty County until September 2009 with a grant from the State of Texas Animal Friendly fund
- **SNAP II**, a second mobile clinic available as a backup to our Houston mobile clinic and for special projects, e.g., for the city shelter, other counties, special events
- **Houston Spay-Neuter and Animal Wellness Clinic**, providing reduced-cost sterilizations and wellness services and products to dogs and cats of the general public at a stationary clinic
- **San Antonio Mobile Clinic Project**, providing free sterilizations to the dogs and cats of the indigent in Bexar County, Texas, with some reduced-cost sterilizations and wellness services for the animals of the general public; other counties served by special funding
- **San Antonio Spay-Neuter and Animal Wellness Clinic**, providing reduced-cost sterilizations and wellness services and products for cats and dogs of the general public at a stationary clinic
- **Additional Programs**, occasional trips to other cities, states, and countries as requested and funded—for example, our collaboration with the Sociedad Protectora de Animales de Zihuatanejo to bring high-volume spay-neuter services and training to Zihuatanejo, Mexico; service by our Houston mobile clinic to Brazoria and Liberty Counties; and service by our San Antonio mobile clinic to Comal, Bandera, Kendall, Atascosa, Webb, Brazos, Wilson, and Guadalupe Counties



"The SNAP program is one of the best programs to help low income families. Not only does SNAP help families be responsible pet owners it actually helps low income families financially because they don't have to deal with the added cost of additional animals born in their home. I think a SNAP program should be in every county in the US." ~ Larry, SNAP Mobile Clinic Client

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HIGHLIGHTS OF THE FISCAL YEAR

- We sterilized 28,867 cats and dogs in all our projects. Of these, 7,772 or 26.2 percent were free.
- Houston Spay-Neuter and Animal Wellness Clinic sterilized 12,165; Houston mobile clinic, 4,020; San Antonio Spay-Neuter & Animal Wellness Clinic, 9,679; and San Antonio mobile clinic, 3,003 (97.8 percent were free surgeries).
- We had 13,046 wellness patients at our Houston Spay-Neuter and Animal Wellness Clinic and 2,569 at San Antonio Spay-Neuter and Animal Wellness Clinic for a total of 15,615, up 4.9 percent from last year. We increased wellness services in San Antonio to three days per week.
- A PetSmart Charities lead grant, a grant from the Thomas S. Glide, Jr., and Katrina D. Glide Foundation, and donations from many individuals enabled us to combine and enlarge our surgery and wellness clinics in Houston, which will give us the capacity eventually to double our number of sterilizations annually.



- We participated for the sixteenth year in Spay Day USA by sponsoring Neuter Scooter for a Nickel Day during which our surgery clinics in Houston and San Antonio neutered 425 male cats for five cents each on the official Spay Day USA and sixty female cats free of charge for Valentine's Day in the same month. Don and Chris Sanders sponsored the males, and Lost Pawses funded the females.
- SNAP, with funding from the Petco Foundation, Tom's of Maine, Bob and Vivian Smith Foundation, and Ray Rowe Trust for Animals, was able to continue helping in Houston's

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Corridor of Cruelty and Neglect. The area earned this name because it is a dumping ground for dogs, who live in horrible conditions and suffer terribly from hunger, illness, and injury. Our mobile clinic made fourteen trips to this area to spay and neuter animals—both rescued and living in nearby neighborhoods. We were also able to promote awareness of the need to prevent such places from existing by spaying and neutering and treating animals humanely. Major news media in Houston carried stories about the Corridor, the rescue project that is trying to save the dogs, and SNAP's efforts to prevent the sadness from continuing. In fact, SNAP came in first in a nationwide contest of fifty charities selected by Tom's of Maine to win a \$20,000 grant to serve the Corridor. Moreover, the Harris County Attorney General did a press conference in the Corridor, and the very next week, due to the efforts of the mobile clinic's animal assistant, the first arrest in the Corridor was made.



- Our mobile clinics allowed us to serve neighboring counties beyond our home bases in Harris and Bexar Counties. The San Antonio mobile clinic visited Comal County twice and Bandera four times, sponsored by the Kronkosky Charitable Foundation, performing 148 spays and neuters; and one trip each to Atascosa and Wilson Counties sponsored by the Roger and Phyllis Sherman Foundation, doing fifty-one sterilizations. In addition, the city of Hondo in Medina County brought the mobile clinic to Hondo once for eighteen surgeries. The Houston mobile clinic went to Liberty County twelve times, three of the those trips paid for by a grassroots campaign in the county to keep us coming back after the Animal Friendly state grant had ended; Brazoria County twice, funded by the Brazoria County SPCA; and Fort Bend County once, funded by another grassroots campaign, for a total of 355 sterilizations.

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"I think it is great just the fact that you have a mobile clinic making it possible for us to bring our pets for service nearby. An extra plus that those of us that are disabled can have our pets neutered or spayed free of charge and take them close by. I can't drive very far. Thank you!" ~ Sandy, Mobile Clinic Client

- The Houston Mobile Clinic Project took on two programs in collaboration with the Bureau of Animal Regulation and Care. The Blitz Project brings the clinic to a very needy low-income area two days in a row on Thursday and Friday, with any animals that the clinic cannot handle sent to BARC for sterilization over the weekend. In FY2010, we sterilized 223 animals at Sunnyside, Acres Homes, 5th Ward, and Denver Harbor Multi Service Centers, whose cooperation was invaluable in making the events successful. In addition we have taken on a Zip Code Project for community cats, in which we focus on a zip code that BARC has determined is among those most responsible for cat intake and shelter killing as well as citizen complaints to the shelter. This is a pilot project designed to maximize the impact of spay-neuter in a relatively small area and to allow us to measure the decrease in intake and killing more easily. In this project we are also collaborating with the Feral Cat Assistance Program as well as neighborhood community centers and volunteers. We have had five trips to zip code 77023, sterilizing 128 community cats.
- The Houston Spay-Neuter and Animal Wellness Clinic completed sterilizing 625 community cats in collaboration with four TNR groups on a grant from PetSmart Charities.
- Our Houston Spay-Neuter and Animal Wellness Clinic continued its successful Animal Aid program, which began in 2000 to offer free sterilizations, free wellness exams, and wellness products at cost to the dogs and cats living with people affected by HIV/AIDS. This program also involves a collaborative effort with Pet Patrol to offer free transportation and /or pickup services between the client's home and our clinics. Our

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participation in AIDS Walk 2010 was quite successful in helping fund Animal Aid. In FY2010, we helped over 103 clients in this program.

- The grant from the Isla Carroll Turner Friendship Trust to extend the Animal Aid concept to the low-income elderly arrived in this fiscal year, and we have begun serving this target population with it. The Houston Young Lawyers Foundation started us off with a grant for the low-income disabled segment of our Disabled Older Guardian Program in June.
- The city of San Antonio contracted with us to provide 1,000 free spays and neuters for cats and dogs without regard to income qualifications of their guardians, 446 of which were in this fiscal year (twenty trips). We just got started in this fiscal year with a renewal contract that has resulted in ninety-seven and dogs sterilized for free on six dedicated Animal Care Services days.
- Our program of special cat days charging only a \$20 co-pay spayed and neutered 940 cats on fifteen days at our San Antonio Spay-Neuter and Animal Wellness Clinic. An anonymous donor in San Antonio added cat-only events at this clinic to supplement our Mozart Cat Days for the Roger and Phyllis Sherman Foundation.



- Volunteers provided over 6,400 hours of assistance to SNAP while helping at special events, during community outreach programs, and with administrative work.
- Special dog-only events were held in San Antonio. San Antonio Spay-Neuter and Animal Wellness Clinic special events were seventeen dog only days (\$30 co-pay), including a Dachshund only day, a Chihuahua only day, and five male only days. The mobile clinic hosted a Chihuahua event in conjunction with the surgery clinic's Chihuahua day. During these events 727 dogs were sterilized, sponsored by ACS, the Sherman Foundation, and an anonymous donor.

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- A mobile clinic special project at the three military bases in San Antonio was sponsored by the Hollomon Price Foundation, for which 205 dogs and cats were sterilized for military personnel on nine trips.
- SNAP increased our community partnerships with local rescue groups by providing a discount on services to all 501(c)(3) animal rescue groups.
- SNAP participated in a hurricane preparation event for dogs and cats with Pet Paradise. This event helped to educate the community about the importance of vaccinating and microchipping.
- SNAP increased our outreach to the Hispanic community by adding all information on the website in Spanish and providing educational materials in Spanish. We also partnered with the Cesar Millan Foundation in their national spay-neuter campaign.
- SNAP received another Winner of Distinction award from the Better Business Bureau for the third year in a row. And every year since 2002, Independent Charities of America has selected SNAP as one of the “best charities in America.”



“Thank you for helping me with Something (my cat). That is such a gift to me. Ya'll are like angels that help us to take care of Something, who gives us unconditional love. Thank you.” ~ Irma, Mobile Clinic Client

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GOALS for FY2011

- Performing about 30,000 high-quality sterilization surgeries for dogs and cats to prevent homeless animals from being born
- Making wellness services available to about 18,000 dogs and cats to promote the health and well being of animals and people and to support our free and reduced-cost work
- Educating the public about dog and cat overpopulation, sterilization programs, and responsible animal stewardship
- Providing exemplary, high-quality service in state-of-the-art clinics by caring, friendly, and professional staff as measured by a low death rate (1 in 3,000 or fewer) and high client satisfaction (at least 95 percent positive client evaluations)

GOVERNANCE

An all-volunteer board of directors, serving without compensation, governs SNAP. The board by the end of FY2010 consisted of the following members:

David L. Smith, Board President/Treasurer
Neil Sackheim, Board Vice President
Linné Girouard, Board Secretary
Roger Boss, Board Member
Rita Braeutigam, Board Member

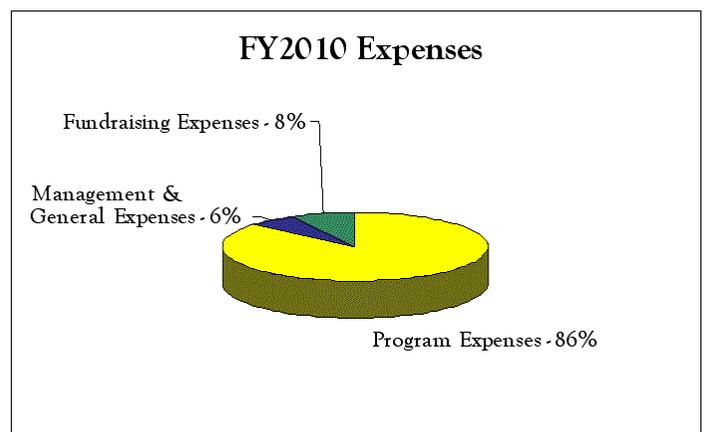
Pam Harris, Board Member
Genie Mims, Board Member
Paul Pettie, Board Member
Terry Blair Sidwell, Board Member
Kate Smargiasso, Board Member

KEY STAFF

James R. Weedon, DVM, MPH, Executive Director and Director of Operations
Laura E. Welch, Director of Development
JR Valdez, Director of Finance and Accounting

FINANCIALS (from 990 FY2009)

Total Support & Revenue	\$4,325,693
Program Expenses	\$3,427,482
Management & General Expenses	\$ 301,919
Fundraising Expenses	\$ 423,559
End of Year Net Asset Balance	\$ 850,506
Expense Ratio	16.8%



FOUNDATIONS, CORPORATIONS, AND NONPROFITS

We thank the following donors and friends for their gifts in FY2010:

\$25,000+

Animal Charities of America
Brown Foundation
Houston Endowment
Kronkosky Charitable Foundation
PetSmart Charities, Inc.
San Antonio Area Foundation
Roger & Phyllis Sherman Foundation
Vivian L. Smith Foundation

\$10,000 - \$24,999

ConocoPhillips
Thomas S., Jr., & Katrina Glide Foundation
Hollomon Price Foundation
Houston PetSet
Selz Foundation
Tapeats Fund
Tom's of Maine
Bob and Vivian Smith Foundation

\$5,000 - \$9,999

Faye L. & William Cowden Charitable Foundation
Mary M. Diggs Foundation
Irene C. Evans Charity Trust
Fondren Foundation
Friends of BARC
George and Mary Hamman Foundation
Amy Shelton McNutt Charitable Trust
Petco Foundation
Charlotte B. Proehl Foundation
Ray Rowe Trust for Animals
Smothers Foundation
Don A. Sanders Family Foundation
Isla Carroll Turner Friendship Trust

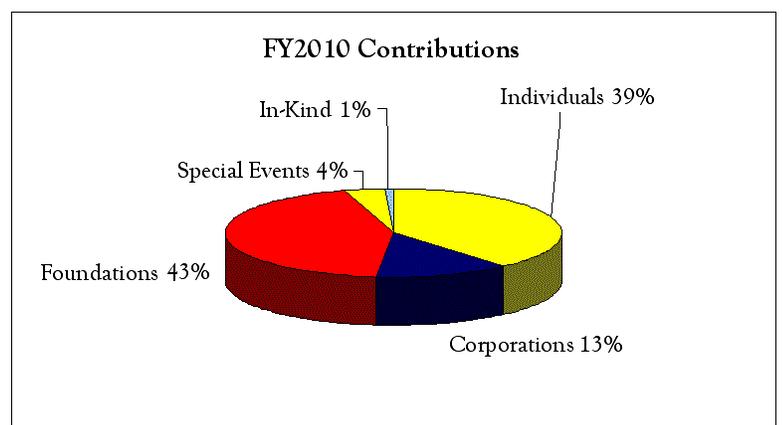
\$1,000 - \$4,999

AIDS Foundation Houston
Broadway Cares
Nathalie & Gladys Dalkowitz Foundation
Florence S. Ducey Foundation
Charles Jago Elder Foundation
Alfred S. Gage Foundation

Gilmore Foundation
HEB San Antonio
Jabo and Terese Hershey Foundation
Albert & Ethel Herzstein Foundation
Houston Young Lawlers Foundation
Huffington Foundation
Robert & Pearl Knox Foundation
Lost Pawses
J. Robert Nonemaker Foundation for Small Animals
On Shore Foundation
Quail Roost Foundation
David and Betty Sacks Foundation
Keith & Mattie Stevenson Foundation
Susman Foundation
Vanguard Charitable Endowment Program
Wal-Mart Foundation
Walthall Charitable Trust

Under \$1,000

Hillcrest Foundation
Robertson-Finley Foundation
J. Harry & Winnie Converse Tappan Foundation



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No-Birth Is the First Step to No-Kill