

SPAY-NEUTER ASSISTANCE PROGRAM INC.



Stop The Cycle.



Photographs courtesy of LIFE+DOG Magazine

ANNUAL REPORT FY2011

(1 July 2010 - 30 June 2011)

SNAP MISSION

To prevent the suffering and death of dogs and cats due to overpopulation and preventable diseases, especially in low-income areas.



Current Programs

- **Houston Mobile Clinic Project**, providing free sterilizations to cats and dogs of indigent families in Harris County, Texas
- **SNAP II**, a second mobile clinic available as a backup to our Houston mobile clinic and for special projects
- **Houston Spay-Neuter and Animal Wellness Clinic**, providing reduced-cost sterilizations and wellness services and products to dogs and cats of the general public at a stationary clinic
- **San Antonio Mobile Clinic Project**, providing free sterilizations to the dogs and cats of the indigent in Bexar County, Texas, with some reduced-cost sterilizations and wellness services for the animals of the general public; other counties served by special funding
- **San Antonio Spay-Neuter and Animal Wellness Clinic**, providing reduced-cost sterilizations and wellness services and products for cats and dogs of the general public at a stationary clinic
- **Additional Programs**, occasional trips to other cities, states, and countries as requested and funded—for example, our collaboration with the Sociedad Protectora de Animales de Zihuatanejo to bring high-volume spay-neuter services and training to Zihuatanejo, Mexico; service by our Houston mobile clinic to Brazoria, Fort Bend, and Liberty Counties; and service by our San Antonio mobile clinic to Comal, Bandera, Kendall, Atascosa, Webb, Brazos, Wilson, and Guadalupe Counties.



*Dr. Mary K. Lawler, chief of staff of the San Antonio Spay-Neuter and Animal Wellness Clinic.
Photograph courtesy of LIFE+DOG Magazine*

SPAY-NEUTER ASSISTANCE PROGRAM

Highlights of the Fiscal Year

- We sterilized 31,266 cats and dogs in all our projects, up 8.3 percent from last year. Of these, 9,346 or 29.9 percent were free. That includes 15,316 dogs and 15,950 cats, of whom 1,626 were community cats.
- Houston Spay-Neuter and Animal Wellness Clinic sterilized 13,933; Houston mobile clinic, 5,052; San Antonio Spay-Neuter & Animal Wellness Clinic, 8,944; and San Antonio mobile clinic, 3,337.
- We had 13,216 wellness patients at our Houston Spay-Neuter and Animal Wellness Clinic and 4,039 at San Antonio Spay-Neuter and Animal Wellness Clinic for a total of 17,255, up 10.5 percent from last year.
- We participated for the seventeenth year in Spay Day USA by sponsoring Neuter Scooter for a Nickel Day during which our surgery clinics in Houston neutered 151 male cats plus three female cats. In San Antonio our stationary clinic had a regular spay day and sterilized thirty-three female dogs, fifty female cats, and one male cat, for a grand total of 238 animals for Spay Day. Don and Chris Sanders sponsored the Houston events.
- With funding from the Bob and Vivian Smith Foundation, Ray Rowe Trust for Animals, Susman Family Foundation, J. Robert Nonemaker Foundation for Small Animals, and Fondren Foundation, SNAP was able to continue helping in Houston's infamous Corridor of Cruelty and Neglect. The area earned this name because it is a dumping ground for animals, who live in horrible conditions and suffer terribly from hunger, illness, and injury. Our mobile clinic made twelve trips to this area to spay and neuter 230 animals—both rescues and those with guardians in nearby neighborhoods.
- Our mobile clinics allowed us to serve neighboring counties beyond our home bases in Harris and Bexar Counties. The San Antonio mobile clinic visited Comal County once and Bandera five times, sponsored by the Kronkosky Charitable Foundation, performing 145 spays and neuters; two trips to Atascosa County and two trips to Wilson County funded by the Roger and Phyllis Sherman Foundation, doing 122 sterilizations; and one



This friendly feline awaits sterilization at a SNAP clinic. SNAP has helped over 390,000 cats and dogs since it was founded in 1993. Photograph courtesy of LIFE+DOG Magazine

SPAY-NEUTER ASSISTANCE PROGRAM

trip to Atascosa County funded by Tri-City Animal Sanctuary to sterilize thirty-five animals. The Houston mobile clinic went to Liberty County once and Fort Bend County three times for a total of eighty-eight sterilizations.

- The Houston Mobile Clinic Project took on a new program in collaboration with the Bureau of Animal Regulation and Care and PetSmart Charities. Our Zip Code Project for community cats focuses on two adjacent zip codes that BARC has determined are among those most responsible for cat intake and shelter killing as well as citizen complaints to the shelter: 77023 and 77011. This is a pilot project designed to maximize the impact of spay-neuter in a relatively small area and to allow us to measure the decrease in intake and killing more easily. We kicked off the 77011 project on National Feral Cat Day, making fifteen trips to zip code 77011, sterilizing 371 community cats. In 77023 we sterilized 256 community cats on eighteen trips.
- In addition to the Zip Code Project, the Houston mobile clinic held three special events for cats. One was sponsored by Rescuer and SNAP Donor Julie Waggoner, who trapped twenty-six community cats, and the city of Houston. Two were funded by Harris County Veterinary Public Health in two adjacent zip codes with the largest population of cats, according to its data: 77039 and 77093. These three events resulted in eighty-one sterilized cats.
- Special dog-only events were held in San Antonio. San Antonio Spay-Neuter and Animal Wellness Clinic special events were eight dog only days (\$30 co-pay), including six Sadie Dog Days sponsored by the Roger and Phyllis Sherman Foundation, a Dachshund only day (sponsored by ACS), and a Chihuahua only day (ACS sponsored). During these events 349 dogs were sterilized.
- Our Houston Spay-Neuter and Animal Wellness Clinic continued its successful Animal Aid program, which began in 2000 to offer free sterilizations, free wellness exams, and wellness products at cost to the dogs and cats living with people affected by HIV/AIDS. This program also involves a collaborative effort with Pet Patrol to offer free transportation and /or pickup services between the client's home and our clinics. Our participation in AIDS Walk 2011 helped fund Animal Aid along with Broadway Cares/Equity Fights AIDS. In FY2011, we helped 100 clients and 143 animals in this program.



Dozens of adorable dachshunds were spayed and neutered at a dachshund-only event sponsored by ACS in San Antonio. Photograph courtesy of LIFE+DOG Magazine


SPAY-NEUTER ASSISTANCE PROGRAM

- The city of San Antonio contracted with us to provide free spays and neuters for cats and dogs without regard to income qualifications of their guardians. The mobile clinic sterilized 644 animals on twenty-three trips and one day at San Antonio Spay-Neuter and Animal Wellness Clinic, sterilizing thirty more.
- Our program of special cat days charging only a \$20 co-pay spayed and neutered 281 cats on four Mozart Cat Days for the Roger and Phyllis Sherman Foundation at our San Antonio Spay-Neuter and Animal Wellness Clinic.
- 457 volunteers provided 6,788 hours of assistance to SNAP while helping at special events, during community outreach programs, and with administrative work.
- ACS sponsored two male only events at the San Antonio Spay-Neuter and Animal Wellness Clinic, sterilizing sixty cats and dogs in August 2010.
- Funded by Pam and Jim Harris, the San Antonio Spay-Neuter and Animal Wellness Clinic was able to provide free services to everyone without qualifications on June 24th. Fifty animals were sterilized that day.
- Because of scheduling issue with the Mexico liaison, we made two trips to Zihuatanejo, Mexico, this fiscal year in July 2010 and May 2011 to demonstrate and train veterinarians in high-volume spay-neuter techniques. Both were very successful. The weeklong event in 2010 sterilized 219 animals, 178 done by the SNAP team and forty-one that Mexican veterinarians performed under supervision. In 2011, the SNAP team performed 102 sterilizations and supervised another 131 to train Mexican veterinarians for a total of 233.
- SNAP received a fourth consecutive Winner of Distinction Award from the Better Business Bureau and a second Pinnacle Award—the highest honor in the nonprofit category. And every year since 2002, Independent Charities of America has selected SNAP as one of the “best charities in America.” We also won a Top-Rated NonProfit award from GreatNonprofits based on client reviews.
- Notably, Dog Whisperer Cesar Millan paid a visit to the SNAP San Antonio Spay-Neuter and Animal Wellness Clinic to promote spay-neuter to the Hispanic community. His appearance resulted in considerable local and national publicity for SNAP.



SNAP Executive Director James R. Weedon, DVM, MPH, discusses mobile clinic operations with Dog Whisperer Cesar Millan during Mr. Millan's visit to SNAP San Antonio.

SPAY-NEUTER ASSISTANCE PROGRAM



Goals for FY2012

- Performing about 33,500 high-quality sterilization surgeries for dogs and cats to prevent homeless animals from being born
- Making wellness services available to about 18,100 dogs and cats to promote the health and well being of animals and people and to support our free and reduced-cost work
- Educating the public about dog and cat overpopulation, sterilization programs, and responsible animal stewardship
- Providing exemplary, high-quality service in state-of-the-art clinics by caring, friendly, and professional staff as measured by a low death rate (1 in 1,000 or fewer) and high client satisfaction (at least 95 percent positive client evaluations)



Governance

An all-volunteer board of directors, serving without compensation, governs SNAP. The board by the end of FY2011 consisted of the following members:

David L. Smith, Board President
Neil Sackheim, Board Vice President
Linné Girouard, Board Secretary
Terry Blair Sidwell, Treasurer

Carla Bennett, Board Member
Genie Mims, Board Member
Paul Pettie, Board Member
Kate Smargiasso, Board Member
Sarah Walters, Board Member



Key Executive Staff

James R. Weedon, DVM, MPH, Executive
Director and Director of Operations
Laura E. Welch, Director of Development
JR Valdez, Director of Finance and Accounting

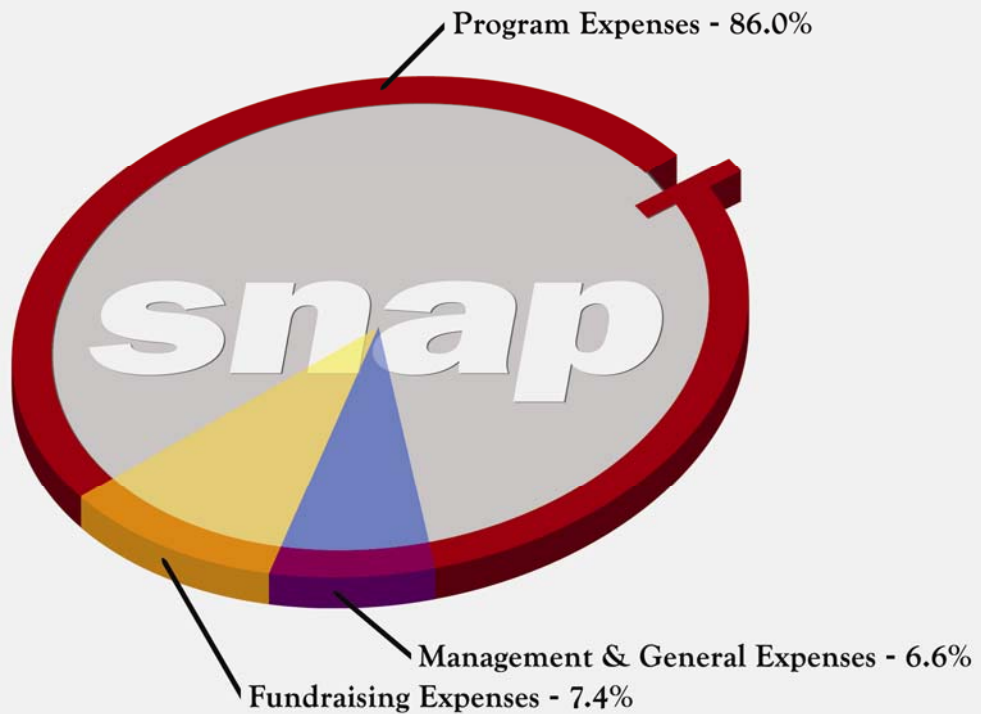
SPAY-NEUTER ASSISTANCE PROGRAM

P.O. Box 70286 • Houston, Texas 77270 • P 713.862.3863 • 800.762-7762 • F 713.880.3172 • snapus.org

Financials (from 990 FY2010)

Total Revenue	\$4,099,151
Program Expenses	\$3,668,042
Management & General Expenses	\$ 279,540
Fundraising Expenses	\$ 316,819
End of Year Net Asset Balance	\$ 685,256
Expense Ratio	14.55%

FY2011 Expenses



SPAY-NEUTER ASSISTANCE PROGRAM



Foundations, Corporations, and Nonprofits

We thank the following donors and friends for their gifts in FY2011:

\$100,000+

Leslie Alexander and the Houston Rockets

Don A. Sanders Family Foundation
Isla Carroll Turner Friendship Trust

\$50,000+

Animal Charities of America
Brown Foundation
Houston Endowment
PetSmart Charities, Inc.
San Antonio Area Foundation

\$1,000 - \$4,999

ABC Pet Resort & Spa
AIDS Foundation Houston
Broadway Cares/Equity Fights AIDS
Bud Light/Silver Eagle Distributors, LC
Corporate Staffing
Nathalie & Gladys Dalkowitz Foundation
Florence S. Ducey Foundation
Charles Jago Elder Foundation
Flotek Industries, Inc.
Alfred S. Gage Foundation
Gilmore Foundation

\$25,000 - \$49,999

Kronkosky Charitable Foundation
Roger & Phyllis Sherman Foundation
Vivian L. Smith Foundation

HEB San Antonio
Jacob and Terese Hershey Foundation
Albert & Ethel Herzstein Foundation
The Kroger Company
Houston Young Lawyers Foundation
Huffington Foundation
Robert & Pearl Knox Foundation
Koehler Foundation

\$10,000 - \$24,999

Mary M. Diggs Foundation
Elinor Patterson Baker Trust
Selz Foundation
South Texas College of Law Animal Law
Society
Tapeats Fund

Lost Pawses
Merial
Momentum Porsche
J. Robert Nonemaker Foundation for Small
Animals
Pet Paradise
Alice Kleberg Reynolds Foundation
Quail Roost Foundation
Rover Oaks Pet Resort
Stern Memorial Trust
Keith & Mattie Stevenson Foundation
Susman Foundation
Vanguard Charitable Endowment Program
Wal-Mart Foundation
Walthall Charitable Trust

\$5,000 - \$9,999

Build-A-Bear Workshop Foundation
ConocoPhillips
Corridor Rescue, Inc.
James A. "Buddy" Davidson Foundation
Dayton Foundation
Irene C. Evans Charity Trust
ExxonMobil
George and Mary Hamman Foundation
Houston PetSet
Amy Shelton McNutt Charitable Trust
Petco Foundation
Charlotte B. Proehl Foundation
Ray Rowe Trust for Animals
Smothers Foundation

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Foundations, Corporations, Nonprofits cont.

\$500 - \$999

Aetna Giving Campaign

AIG Matching Program

AMD Foundation

BP Fabric of America

Capital One Bank

Chevron Humankind Program

El Paso Corporation

Fidelity Charitable Gift Fund

Greater Houston Community Foundation

Hillcrest Foundation

JBL Plant Services

Millennium Opportunity Foundation

On Shore Foundation

Outbusinesses.com

Robertson-Finley Foundation

J. Harry & Winnie Converse Tappan

Foundation

Urban Tails, LLC



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Stop The Cycle.

No-Birth Is the First Step to No-Kill